



Nexus

Pioneer Facility  
Closing the Pioneer Gap for  
sustainable energy, clean water and  
sanitation social enterprises

# Agenda

1. Overview of Nexus' mission and activities
2. The Pioneer Facility



# Overview of Nexus' mission and activities



## Why Nexus?

- 1.3 billion people don't have access to electricity and over 1 billion people lack access to any type of improved drinking source of water
- Development organizations and social enterprises have experience in projects that provide:
  - Relevant local expertise and knowledge
  - Clean energy / safe water ideas and solutions
  - Long-term opportunities for local producers and distributors
- But... they often lack capacity and/or finance

## Nexus mission

- Nexus provides the expertise and resources to support and scale up sustainable development projects.
- Cooperative of 23 members:
  - Development organisations and social enterprises
  - Accessing services: technical assistance, financial facilities, strategic partnerships, research and advocacy
  - Sharing knowledge and costs



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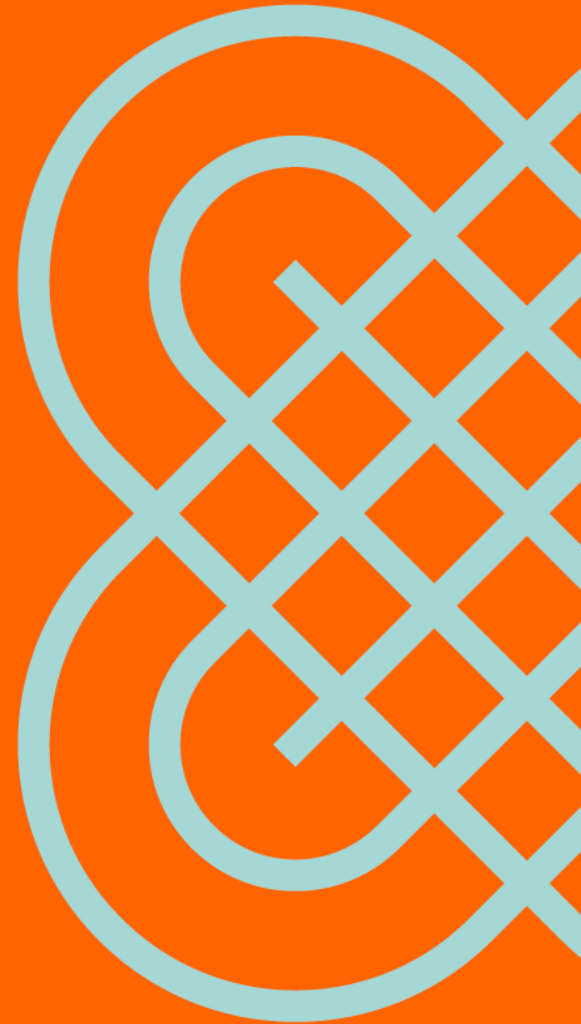


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## Key Successes

- 16 low-carbon development projects supported
- Over 650,000 carbon credits issued for a value of over USD 3.8 million;
- Management of two debt facilities
- Multiple research works and knowledge sharing events in South East Asia

## Why a Pioneer Facility?



# Why a Pioneer Facility

## Bridging the Pioneer Gap

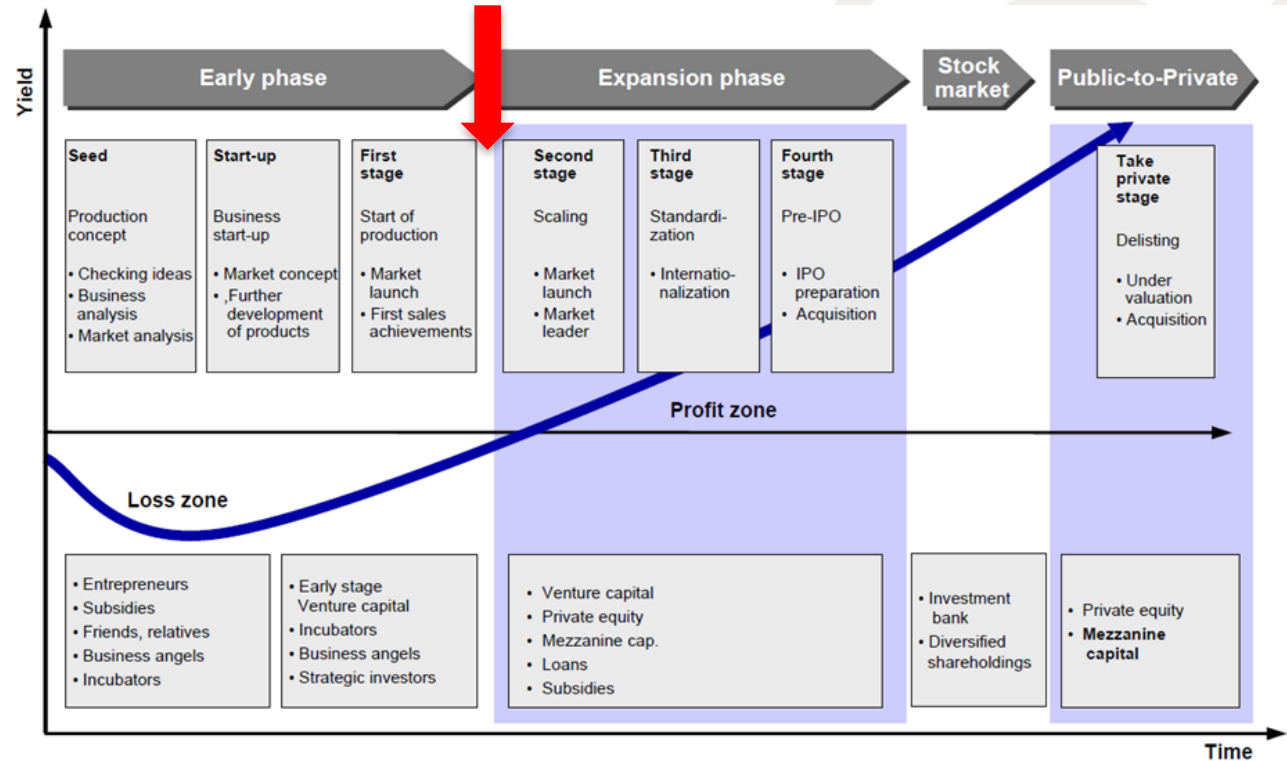
- Social entrepreneurs are pioneers!
- Financing gap remains the main obstacle to grow
- We aim at bridging the “pioneer gap”.
- How.....
  - Affordable, medium size loans to these social entrepreneurs
  - Focus on household energy and waste to energy technologies for organizations in SE Asia





# Focus on the growth phase

- Not seed capital
- Can be used for capex and opex



Source: OECD (2013a) based on Natusch (2003)

# Why a Pioneer Facility

## Building on Nexus'expertise

- Fund management
- Project sourcing
- Project monitoring
- People



## 3 key objectives

- Facilitate the growth of at least 20 sustainable energy, clean water and sanitation social enterprises through the provision of affordable debt finance;
- Identify and reward poverty alleviation and climate change mitigation best practices;
- Demonstrate the financial feasibility of investing in growth stage sustainable energy, clean water and sanitation enterprises



Nexus

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