

**TERMS OF REFERENCE**

## **HEAD OF CORPORATE DEVELOPMENTS**

*Date* 06<sup>th</sup> December 2019

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*Position Title* Head of Corporate Developments  
(reports to the Chief Technical Officer)

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*Position Location* Remote working either Europe-based (preference) or will consider US/Canada East Coast with proximity to international airport

## **General Terms of Reference**

Gold Standard is a standards body and thought leader that promotes the best that can be achieved in climate and development projects. It was established in 2003 by [WWF](#) and other international NGOs as a best practice standard to ensure projects that reduced carbon emissions under the UN's Clean Development Mechanism (CDM) also delivered sustainable development benefits. Gold Standard now has a broad NGO Supporter Network and 1400+ projects in over 80 countries, creating billions of dollars of shared value from climate and development action worldwide.

Complementary to its focus on markets, Gold Standard is also a thought leader and develops innovative programmes to catalyse corporate climate action. This involves developing standards and guidance to unlock key aspects of targets and reporting, certifying projects and programmes and providing policy leadership on corporate climate and SDG best practice.

The Gold Standard Foundation seeks a highly motivated corporate-focused leader to join our technical team, reporting directly to the Chief Technical Officer. The successful candidate will have the opportunity to shape and lead efforts to address global climate change in corporate action while gaining exposure as a leader in the field. This is a full-time position responsible for advancing the Foundation's corporate related funded programmes and pilot certification programme, as well as being Gold Standard's key point of contact and public representative for corporate engagement.

## **Primary Responsibilities – Development**

1. Design, implement and oversee Gold Standards programme of corporate-related work, including:
  - a. Leadership and facilitation of corporate engagement working groups (3-4 per year)
  - b. Lead Gold Standard's input into the development of Net Zero and climate leadership frameworks, including authorship or overseeing the work of authors and experts as required
  - c. Technical moderation and leadership of standards and guidance development (including, where appropriate, authorship of documents or overseeing the work of external authors)

- d. Oversee the Value Change pilot programme through to full integration into the standard, working in close collaboration with the Senior Scheme Director
  - e. Management of corporate pathway inputs into the Technical Advisory Committee for corporate reporting pathway of Gold Standard for the Global Goals, including preparation of agendas, decision making support documentation and minutes
2. Represent Gold Standard at key external events, including conferences, workshops, media events and interviews.
  3. Closely coordinate with corporate engagement colleagues at SustainCERT for the planning and implementation of corporate working groups and other funded programmes
  4. Work with other Gold Standard teams to ensure our corporate work is properly represented and integrated, including:
    - a. Communications – support communications team with key input information to support our external communications programme, website and registry
    - b. Standards – work with the Senior Scheme Director to develop GS4GG documentation to fully integrate the corporate programme as required
    - c. Finance and fundraising – work with the finance and fundraising teams to ensure compliance with funded programme requirements and budget adherence
  5. Support the *Director of Development and Partnerships and SustainCERT* in their coordination of development opportunities across the organisation, including inputs and support to: concept initiation, proposal and budget development, funding agreements, contract review and coordinated handover to the implementation teams.

### **Required Skills and Experience**

- 7-10 years of demonstrated senior-level (Senior Manager or Director) experience in corporate climate reporting including a close understanding of key protocols such as the Greenhouse Gas Protocol and Science Based Targets
- Technical expertise in a priority area with a preference for nature-based solutions with a record of authoring and overseeing the production of technical documentation
- Outstanding presentation skills and demonstrated ability in public speaking and workshop leadership

- Outstanding stakeholder engagement skills and ability to identify new opportunities
- Exceptional organisational and time management skills with an eye for detail
- Wide knowledge of climate change, environmental markets and the Sustainable Development Goals (SDGs)
- Languages: the working language of the Foundation is English; fluency required, mother tongue preferred. Other languages an asset
- Ability to work under pressure and juggle multiple tasks and projects
- A good team player with a positive outlook on work and a desire to make a difference in the world
- The ability to work legally in regions stated
- Good collaboration and communication skills with the ability to work with a range of staff based all around the world

### **Salary Range**

The salary for this role will be commensurate with qualifications and experience.

### **Closing Date**

Applications for this role will **close on 23 February 2020**. We regret that we cannot confirm receipt of your application by email. Successful candidates will be contacted for an interview.

### **Applications**

Please submit a 1-page cover letter explaining why you want to work for the Gold Standard and a CV to [recruitment@goldstandard.org](mailto:recruitment@goldstandard.org). (Ref: Head of Corporate Developments)